



INSTITUTE OF
BANKING
Crafting Future Bankers...



YEAR 2025

INSTITUTE OF BANKING

Post Graduation Certification in Retail Banking
"Empowering Future Bankers"

www.instituteofbanking.in



INSTITUTE OF BANKING

Banking, Financial Services & Insurance

The Institute of Banking is a nationally honored training and placement association devoted to nurturing gift and structure future-ready professionals for the Banking, Financial Services, and Insurance (BFSI) sector. Our charge is to bridge the gap between academic literacy and professional banking careers by furnishing hands- on, assiduity- aligned training.

With an advanced class curated by assiduity stagers, our programs equip campaigners with the specialized chops, sphere knowledge, and practical exposure needed to succeed in the competitive fiscal geography. We specialize in training individualities for careers in Retail Banking, Corporate Banking, Credit & Risk Management, Financial Services, and more.

Whether you're a fresh graduate or a working professional looking to switch to banking, our programs offer structured literacy, exclusive instruments, and 100 placement backing.

OUR VISION

To be India's most trusted banking education institute, empowering learners with world-class skills and industry-relevant expertise to become responsible financial professionals who contribute positively to society.

OUR MISSION

- › Deliver career-focused and high-quality training programs in banking and finance.
- › Partner with top BFSI recruiters to provide reliable placement support.
- › Foster a learning environment that encourages ethics, innovation, and leadership.
- › Equip learners with tools for continuous professional growth.



Why Choose Banking as a Career?

India's banking and finance industry is rapidly evolving, offering:

- › Stable Employment: Secure, long-term career paths.
- › Attractive Compensation: Competitive salary, performance bonuses, and growth opportunities.
- › Professional Growth: Fast-track promotions for high-performing individuals.
- › Diverse Job Profiles: Roles in sales, customer service, credit, operations, and digital banking.

Careers opportunity in Banking & Finance

TOP JOB ROLES

-  Relationship Manager
-  Credit Officer
-  Phone Banking Officer
-  Assistant Branch Manager
-  Business Development Officer
-  Virtual Relationship Manager
-  Sales Officer

WHERE YOU CAN WORK

-  Private Banks
-  Small Finance Banks
-  Insurance Companies
-  Financial Services Firms
-  NBFCs

CERTIFICATION PROGRAMS

Post Graduate Certificate in Retail Banking (PGCRB)

Duration: 45 Days (Online + Recorded)

Program Fees: INR 45,000 + GST*

Eligibility: Graduate/Postgraduate (Maximum Age: 30 Years)



Program Highlights

- ✓ Industry-driven curriculum aligned with current hiring needs.
- ✓ Training by ex-bankers and BFSI professionals.
- ✓ Hands-on training with Finacle 10 Core Banking Software.
- ✓ Includes exclusive NISM VA Certification.
- ✓ Personalized mentoring and career readiness support.
- ✓ Placement assistance with top banks and NBFCs.*



*Terms & Condition Apply

NISM Certifications

What is NISM?

The National Institute of Securities Markets (NISM), established by SEBI, offers certifications essential for finance professionals working in stockbroking, mutual funds, investment advisory, and compliance roles.

Popular Courses Covered

- NISM Series VII: Securities Operations and Risk Management
- NISM Series XIX-A: Alternative Investment Funds (Category I and II) Distributors

Benefits of Certification

- Mandatory for many finance roles
- Improves employability and domain expertise
- Industry-recognized and SEBI-approved
- Enhances understanding of securities operations and compliance

Program Certification

You will get separate certificate for the programs



NISM Certification

You will receive two NISM Certification (Demat & Mutual Fund)



SIGNATURE STRENGTHS OF THE INSTITUTE OF BANKING



Overview of Finacle 10 a banking software by Infosys



Institut of Banking Official App available on Playstore



Interactive Online Module



Both Online and Recorded Modes of Learning Available



Trainers are Ex-Bankers & BFSI Professionals



Complete Placement Gaurantee*

What Will You Gain?

Banking & Financial Skills

- ◆ Understand banking regulations, loan processing, Compliances.
- ◆ Learn about retail banking functions.
- ◆ Get hands-on experience with customer service & financial transactions.

Career Readiness & Job Placement

- ◆ Resume-building workshops & interview coaching.
- ◆ Access to exclusive banking job openings.
- ◆ Guaranteed interview opportunities with leading financial institutions.

Professional Certifications

- ◆ Industry-approved certification to validate your banking expertise.
- ◆ Gain an edge in job applications with recognized credentials.

Personalized Mentoring

- ◆ One-on-one career counseling to guide you through your banking journey.
- ◆ Direct insights from industry leaders and hiring managers.

HOW WE HELP YOU LAUNCH A SUCCESSFUL BANKING CAREER

The banking industry is evolving at an unprecedented pace, offering lucrative and stable career opportunities for skilled professionals. At the Institute of Banking, we don't just train you we transform you into a high-value banking professional.

With our "Learn & Get Hired" model, we ensure that every student is job-ready from day one, backed by our extensive recruiter network and exclusive placement support.



Resume Excellence & Personal Branding

- ✔ Professional CV makeover to highlight your strengths and achievements.
- ✔ Personalized LinkedIn profile optimization to attract recruiters.
- ✔ Career storytelling techniques to make your application stand out.

Master Interview Techniques & Secure Your Job

- ✔ One-on-one mock interviews with HR professionals.
- ✔ Live panel discussions with industry experts to boost confidence.

Industry Insights & Career Acceleration Workshops

- ✔ Access to banking webinars, expert talks, and financial market updates.
- ✔ Workshops on financial planning, fintech trends, and investment strategies.
- ✔ Career roadmap sessions to help you fast-track your growth.

Skill Upgrade & Exclusive Banking Certifications

- ✔ Training on Finacle banking software overview.
- ✔ Certifications in Retail Banking & Credit Management.
- ✔ Hands-on exposure to Banking products

100% Placement Guarantee Your Career, Secured!

- ✔ Guaranteed job interviews with leading banks, NBFCs, and financial institutions.
- ✔ Direct access to recruiters, hiring managers, and exclusive job openings.
- ✔ Placement portal with real-time job updates and referrals.
- ✔ Lifelong career support to help you grow beyond your first job.

AN OVERVIEW OF FINACLE 10 BANKING SOFTWARE BY INFOSYS

Finacle is a flagship core banking solution from Infosys, designed to help banks and financial institutions drive digital transformation and deliver innovative customer experiences. It is used by banks across 100+ countries, serving over a billion customers worldwide.



Key Features of Finacle:

- › **Core Banking System:** Complete banking suite for deposits, loans, payments, and trade finance.
- › **Digital Engagement Suite:** Omnichannel banking via web, mobile, and APIs.
- › **Product Factory:** Quickly create and launch custom financial products.
- › **Analytics and AI:** Predictive insights, fraud detection, and personalization tools.
- › **Open API Architecture:** Seamless integration with fintechs and third-party services.
- › **Cloud-Native and Modular:** Flexible, scalable, and deployable on cloud or on-prem.

Benefits:

- Enhanced operational efficiency through automation
- Faster go-to-market with digital-ready architecture
- Improved customer experience and engagement
- Scalable for small to large banking institutions
- Compliance-ready for global regulatory standards

Use Cases:

- Digital-only banks and neo-banks
- Core modernization of legacy banking systems
- Multi-country banking operations and centralization
- Rapid launch of financial services in emerging markets

What makes us different?



Average Salary Range
₹3 LPA TO 4 LPA*



Highest Salary Range
₹6+ LPA*



ISO Certified 9001:2015
Widely placed over the top-most Banking and Financial sectors.



Ex-BFSI Professions as Faculties
Get trained by former BFSI Professionals serving as faculty members for the courses



Financial Assistance
Fees and payments are simple with no-cost EMI options



Best curriculum available
Our curriculum has been designed to keep up with the constantly evolving trends in the BFSI industry



Programs designed for securing a job in retail banking



Updated and modified curriculum as per BFSI standards



Blended methods - Interactive Online Classes



Live Case Studies, Activities, and Roleplays



Confidence & Personality Building sessions



Doubt Clearance Sessions



Infosys Finacle 10



Institute of Banking Official App, a state-of-the-art platform available on Play Store.



Collaboration with leading Financial Institute



Emphasis on the Personality Development

Your Path to Success Starts Here!

- ◆ Upto 50% salary growth after program completion
- ◆ Strong alumni network for lifelong career support

Financial Assistance & Scholarship Benefits

- ◆ No-Cost EMI Options for easy fee payments
- ◆ Scholarships for Meritorious Students
- ◆ Special Discounts for Early Enrollments & Referrals



OUR HIRING PARTNER

PRIVATE BANKS



SMALL FINANCE BANKS



CO-OPORATIVE BANKS



NBFCs



INSURANCE COMPANIES



The companies listed above have previously hired candidates trained by us, based on their individual merit and performance.

SUCCESS STORIES



Sanskruti Zade
Placed at



Package:- 3.25 LPA
Location - Nagpur



Ashutosh Jadhav
Placed at



Package:- 3.80 LPA
Location - Pune



Ganesh Zankar
Placed at



Package:- 2.80 LPA
Location - Nashik



Shruti Deshmukh
Placed at



Package:- 2.50 LPA
Location - Latur

Many Mores...

HEAR FROM THEM

This course completely changed my career path!

Priya Sharma
Assitant Manager at
AU Small Finance Bank



The skills I gained helped me land my dream job.

Rahul Verma
Sales Officer at Yes Bank



I received an excellent education with hands-on training.

Ayesha Siddiqui
PB Sales at
Kotak Mahindra Bank



The support from instructors was exceptional throughout.

Neha Joshi
CSO at Utkarsh Bank





**INSTITUTE OF
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Empowering Careers in the Banking & Financial Sector :)

CONTACT US

 +91-8329812801

 info@instituteofbanking.in

 instituteofbanking.in



DOWNLOAD THE APP

